Lazar Dzamic

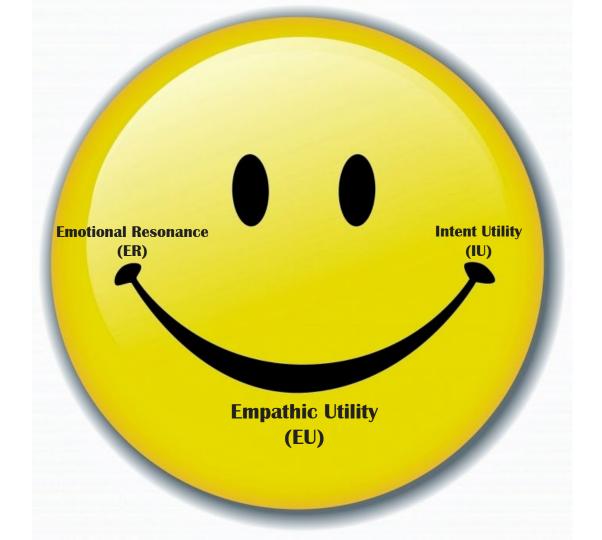
CONTENT STRATEGY: 3H, SAS & 'STORYDOING'

# 'WHY THE F\*\*K WOULD THEY?'

Tony Stead, JWT

# 1. EMOTIONAL IMPACT

# 2. INTENT UTILITY



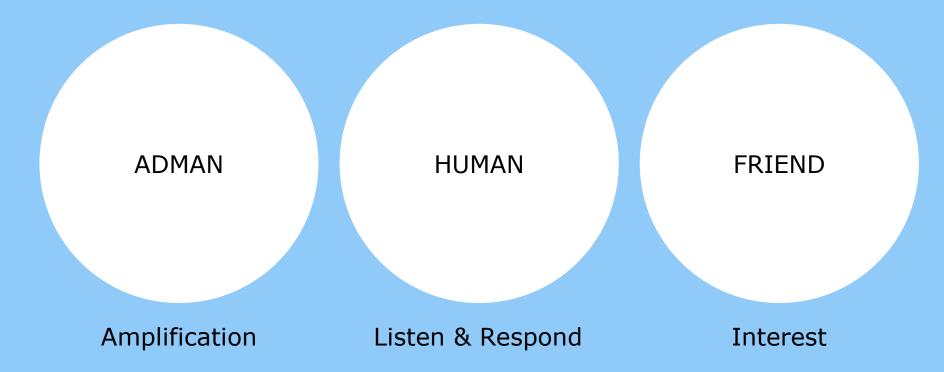
#### 3 USEFUL WAYS TO THINK ABOUT DIGITAL CONTENT







#### PERMISSION TO THINK IN 3 WAYS...



# OR, 3 KINDS OF FAME

**HOLLYWOOD BBC NETFLIX** Blockbuster **Documentary Episodic** 

# 'Storydoing' through influencers & digital formats

- Trends/Memes
  - Pranks
  - Challenges
  - Competitions
- Demos/Tutorials
- UGC (epic fails/my 1<sup>st</sup> X)
  - POV/angle/story

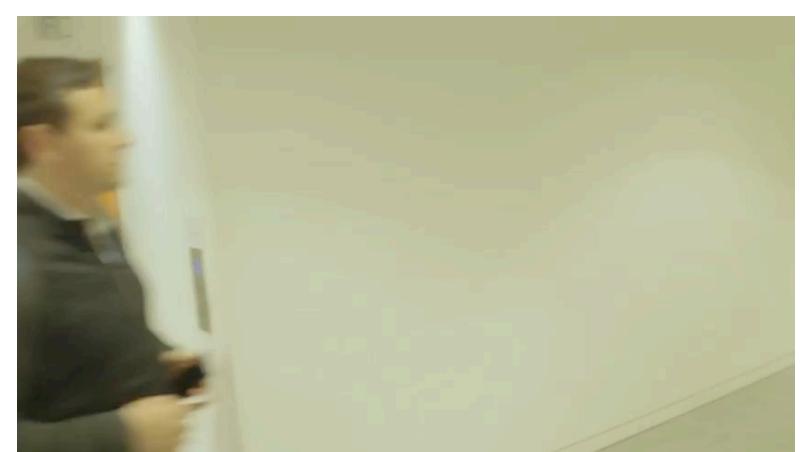
### HERO/CHALLENGE



# HERO/UGC



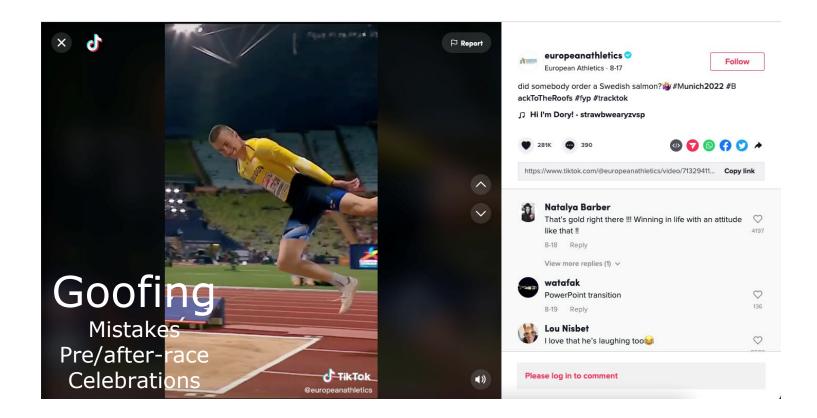
# HERO/PRANK

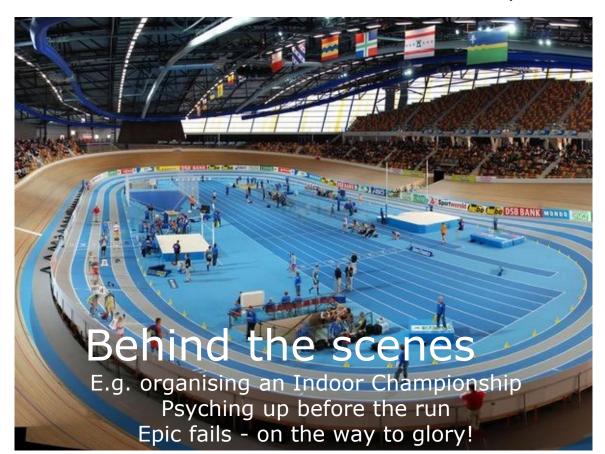




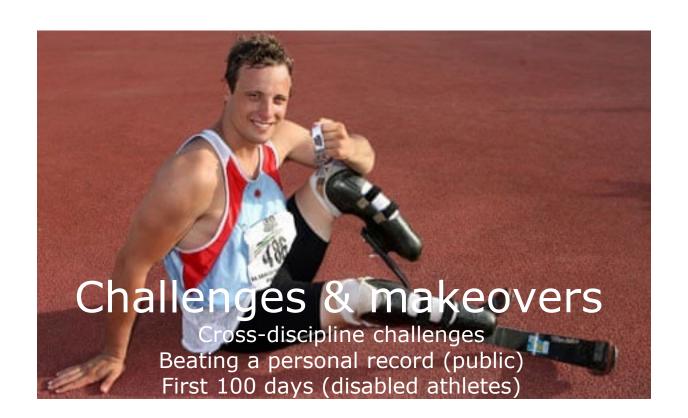
Roger Bannister runs first four-minute mile, 1954

#### WHAT COULD IT MEAN IN YOUR CASE? - HERO MEMES

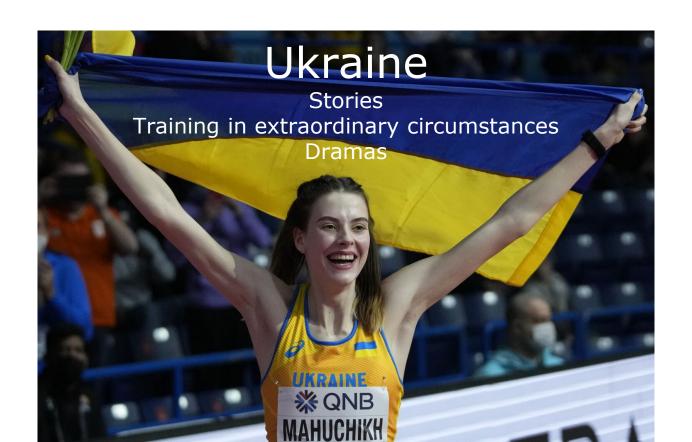




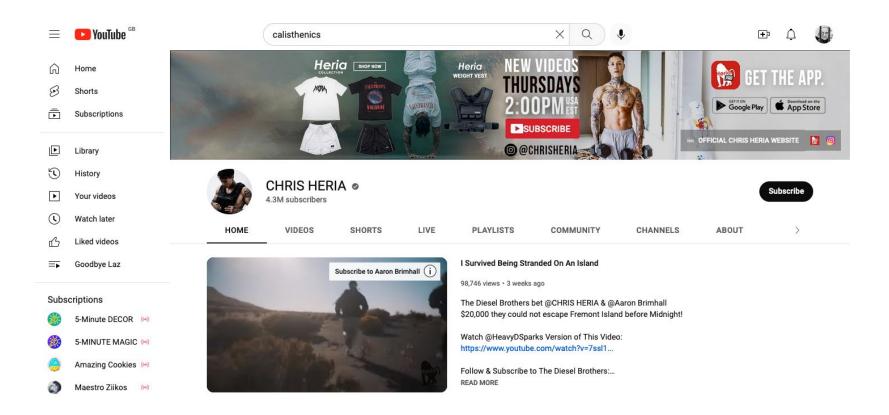
#### WHAT COULD IT MEAN IN YOUR CASE? - HERO/CHALLENGES

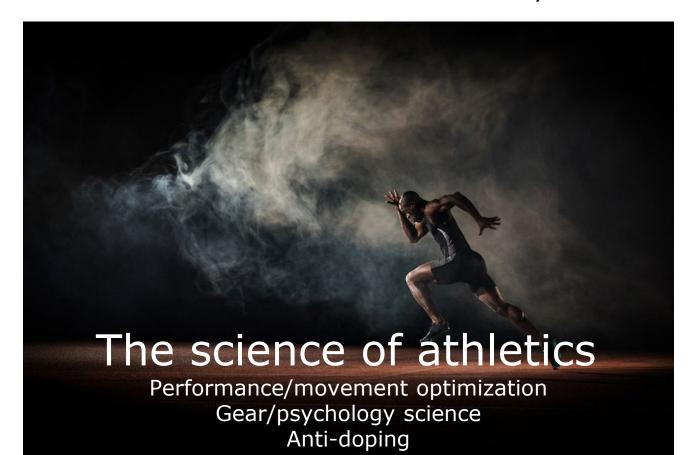


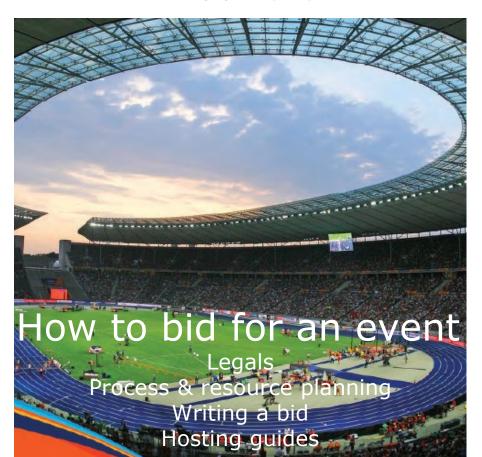




#### HELP/HUB

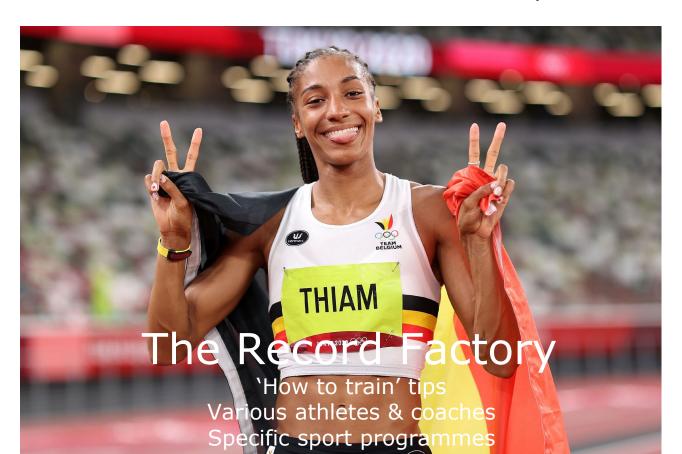














# Subject

Creating formats is easy!

Action

Surprise!

# LEARN FROM YOUTUBERS, MASTERS OF FORMATS...









#### PERIODIC TABLE OF CONTENT FORMATS





107	108	109	110	111	112	113	114	115	116	117	118	119
Fu Funny	Sx Sexy	<b>Sg</b> Shocking	Mv Moving	Un Unbelievable	Cv Controversial	Cool	lg Numinating	Rd Random	<b>Zg</b> Zeitgeist	Aw Cute	<b>Up</b> Uplifiting	<b>Di</b> Disgusting
120	121	122	123	124	125	126	127	128	129	130	131	132
Sq Search queries	Se Search optimisation	Ce Copy editing	Fm Formatting	Hd Headline optimisation	Tv Tone of voice	Gd Brand guidelines	Pe Plain English	Do Device optimisation	Fc Fact- checking	Cd Credit sources	Ct Calls to action	Fd Invite feedback

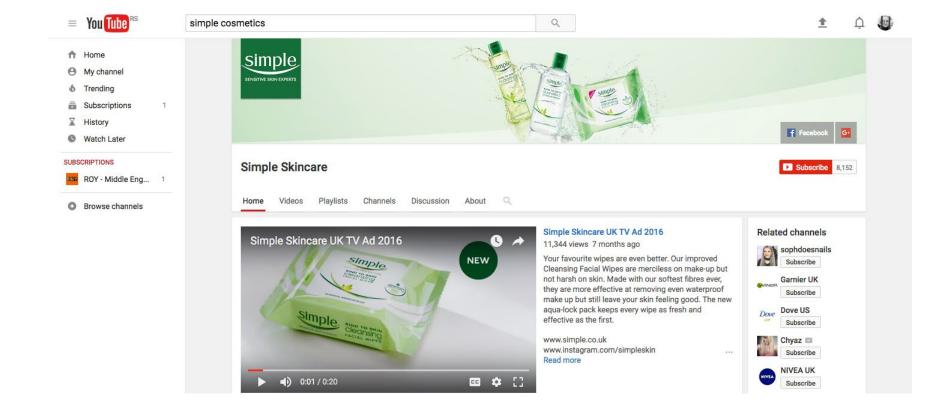
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# BIG 3C of Content generation

#### CREATE...

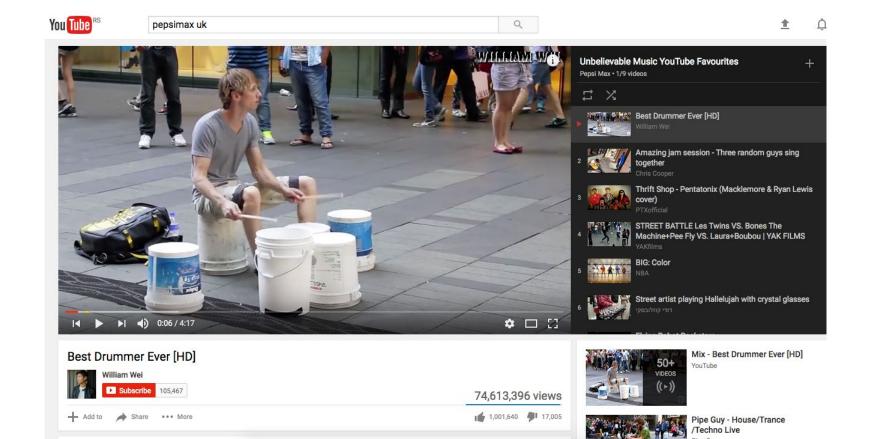


#### COLLABORATE...

**Crossy Road & KitKat** 



#### CURATE...



# THE 'HEARTBEAT' MODEL

